# Afri Chemex

An International Chemical & Petrochemical Exhibition

16<sup>th</sup>~18<sup>th</sup> September 2011 Addis Ababa Exhibition Center Addis Ababa, Ethiopia





## **ORGANIZERS PROFILE**

As experts in organizing event's, exhibition and/or trade fair services both Prana Promotion and Oghai Int. services Co. Ltd. involves in every stage of organizing, promoting & marketing events from setting up to implementation and accomplishing of the event offering well-designed, consistent and functional support. Our extensive skills encompass all aspects of promotional and marketing operations.

We provide outstanding customer service, increased flexibility, and greater value, thus optimizing functionality and improving operational efficiency, we provide superior services for organizing & managing the promotion and marketing tasks for a variety of events, exhibitions and/or trade fairs both national as well as international.

We bring an unsullied and innovative approach to promotion and marketing services, acting as a link between companies and targeted customers. Our staffs are distinguished by their immense expertise combined with their applied practice, thereby ensuring that our clients receive the most efficient and specialized service.

Major Exhibitions organized by Prana promotion



Ethio Health
Exhibition & Congress



Ethio Animal Tech & Poultry Expo



Afri Print & Packaging Expo

Major Exhibitions organized by OGAIH Int. Services Co. Ltd.



Addis Ababa Information Technology Exhibition

## **ABOUT "AFRI CHEMEX"**

Organized in Addis Ababa, the capital city of Ethiopia and also Africa, as African Union (AU), United Nations Economic Commission for Africa (UNECA) and other major International Institutions base their Head quarters, "Afri Chemex" is an international business-to-business (B2B) platform focusing on the Chemical Industries covering Petroleum and Petrochemicals, Chemical Process, Specialty & Fine Chemicals, Industrial Chemicals, Process Technology and their Supporting Industries.

The exhibition will provide participants and visitors with an interactive networking podium for more business and investment opportunities and exchanging ideas on challenges in the Chemical industry, future trend & upcoming issues and Government policies besides sharing ideas and solutions to boost business & investment in national and regional market and tapping into new emerging markets.

The event is expected to become the high point of momentum for Chemical Industries in Meeting Global Opportunities and Challenges. It will be a stimulating and informative event which will give the industry an overview of the development of the Chemical industry, business opportunities, and the technology that drives it.

Small and highly specialized firms as well as the Chemical and Petrochemical industry's largest corporations and related industries will be taking part in this important event.

## **OBJECTIVE**

- To present local and African products for the international market
- To boost trade and investment in the sector
- To create a platform for linking African companies in the industry
- To bring technology transfer from the developed world
- To showcase investment opportunity in the sector for the international business community operating in the field
- To promote business between local stake holders and international companies
- To improve awareness about the chemical & petrochemical industry
- To raise business relations with in Africa

## WHY EXHIBIT?

With continuous changes in the environment, you can't afford to miss the much-anticipated "Afri Chemex" 2011 which is the ideal choice to network with industry professionals, see the latest innovations and technology in the industry and meet company ambassadors face-to-face to find out the new developments.

Stay in touch with this inspiring chemical event and reap the benefits at "Afri Chemex" 2011 for the endless opportunity it brings

- Assess the National and Regional market.
- Boost your Brand Image and Improve public awareness.
- Promote your company and Create demand for your products and services.
- Review latest products and services.
- Improve your company marketing network.
- Explore & understand market trends.
- Exchange ideas, opinions & information with all associated to the field.
- Create direct contact with trade associations, trade promotions, institutions, ministries, authorities, Agencies, etc.
- Contact pre-qualified visitors enthusiastic to develop direct contacts.
- Secure market share with existing partners.
- Negotiate with your representatives.
- Make direct contact with your potential clients both National and Regional.
- Develop everlasting relationships with your most cherished prospects.
- Find new trade associates.
- Create novel and keen patrons in the region.
- Meet enormous competitors in only three days.
- Evaluate your market position with relevance to your competitors.
- Gain access to efficient import and export directions.
- · Maximize your return on investment.
- · And more.....



Chemical Producers

Petro chemical & chemical users

Manufacturing Industries: Plastic, Rubber, Textile, Gas, Glass, Tyre, Pulp

& Paper, Painting, Electronics, Automotive, Cement, Packaging, Construction, fertilizer,

Ceramic, Pharmaceutical, etc... and

General Public



### VISITORS PROFILE

Huge number of local, regional and international visitors is expected on this success oriented specialized event from the following list:

Senior Government Officials

**Investors** 

Chief Executives

Business developers

Managing Directors

**Technical Managers** 

Plant Managers

Chemists

**Formulators** 

**Engineers** 

Marketing/Sales Managers

R&D Directors / Managers

Purchasing Managers

**Production Managers** 

Financial Institution managers

Trade Association delegates

Academicians

Researchers

Scientists

etc...



### VISITORS CAMPAIGN

A wide range of aggressive advertising campaign will be made beside Sector professional's network development to ensure targeted visitors attendance on;

- Print Media Advertisement
- Electronic media Advertisement
- Out Door Advertisement
- Email Campaign
- Web Promotion
- Direct personal invitation &
- VIP Campaign

# EXHIBIT

### EXHIBITORS PROFILE

#### **Product & Service section**

Agrochemical

Adhesives

**Automotive Chemical** 

Basic Chemical, Intermediates & Allied Products

Biocides & Antimicrobials

Biotechnology

Catalysts & Biocatalysts

Cement

Ceramics & Glass for Industry

Cleaning & Maintenance Chemicals

**Construction Chemicals** 

Detergents & Household Care Ingredients

**Electronic & Electroplating Chemicals** 

Flavors'/Fragrances Ingredients

**Food Chemicals** 

Specialty and Industrial Gases

Leather & Textile Chemicals

Oilfield/Mining Chemicals

Oleo chemicals

Paints and coating materials

Petrochemicals, Polymers, Petroleum Products

Photographic & Reprographic Chemicals

Plastics & Polyethylene

Pulp & Paper Chemicals

Synthetic Chemicals

Specialty & Fine Chemicals

Water Treatment Chemicals

#### **Process technology & system section**

Chemical and Petrochemical Machineries & Technology

Chemical, Gas & Liquid Material Handling Equipment

Coal gasification

Control Instruments and Process Automation Systems

**Engineering and Automation Equipments** 

**Environmental & Recycling Technologies** 

**Production Safety Equipments** 

Labor Protection, Emergency Response and Rescue

Laboratory, Plant Maintenance & Engineering

Liquid Maintenance Systems - Cooling & Filtering

Mixing & Separation Technology

Packaging & Storage Solutions

Plant Construction & Engineering

Plant Components: Apparatus, Piping, Reactor

Plant Controlling: System, Field Devices and Concepts

Power Generation Industry and Technology

**Production Machineries** 

Safety Management

Sealing & Insulation Materials

Software, Data Provision & Security Systems

Logistics, Warehouse, Storage, & Distribution Services

Treatment Technologies & Industrial Cleaning Systems

Waste Water treatment

Synthetic Chemicals

Specialty & Fine Chemicals

Water Treatment Chemicals



### **EXHIBITORS KIT**

Exhibitors will get personalized attention and service from the organizer in every aspect regarding "Afri Chemex", an international exhibition on chemical & petrochemical sector, organized in Addis Ababa – the capital city of Africa.

The following are list of services to be provided for exhibitors:

- Exhibitors Name Badge
- Listing and company description in the official expo catalogue.
- Invitation cards for your targeted visitors
- Access to attend the Opening Ceremony
- Free copy of the expo catalogue
- Expo entry pass for your targeted visitors
- Visa Invitation (If Required)
- Additional Services (If Required)

### **VENUE**

Addis Ababa Exhibition Centre and Market Development Enterprise is the only and most known exhibition centre in the capital city Addis Ababa. Settled in 24,462 m2 spaces in the middle of the city the centre provides full fledged exhibition facilities.

Having three exhibition halls the center is handling more than 40 different National & International specialized exhibitions as well as General Tradeshows within a year.

Located 4 km away from the Airport, 5 km away from Merkato (the biggest market in Africa), 600m from Ministry of Trade and Industry, in front of the biggest Festive gathering place (Meskel Square) located on the city main street, 2km away from the Ethiopian and Addis Ababa chamber of Commerce head office, 1km away from the united nation Economic Commission for Africa (UNECA), 3km from AU (African union) head quarter, 1km from the National Bank the center has business centre, cinema hall and traditional restaurant inside the premises.



#### **Exhibition**

Secure your presence at this prestigious & dedicated chemical & petrochemical event.

Registration Fee 50\$

Bare Space 150\$/m2 Minimum 24m2 Shell scheme 150\$/m2 Minimum 9m2

The stand will be equipped with table & chairs according to the size, fascia board, single phase 220-240V, 50HZ electric outlet, spotlight, waste bin, general cleaning and security.

#### Advertisement

Boost your company presence by advertising on the official expo catalog

Back Cover	800\$
Front cover inside page	500\$
Back Cover inside page	450\$
1st page (full)	500\$
Center Page	450\$
Full page	350\$
Half Page	200\$

#### Stand out from your competitors

Smart Branding and Sponsorship options are the most cost effective and powerful routs to heighten your visibility, generate positive publicity and drive more business for your company.

Whether your objective is meeting new buyers, achieving widespread awareness or simply getting ahead of the competition we can offer you packages that will meet and exceed your expectations.

Some custom-made sponsorship opportunities at "Afri Chemex" include:

Diamond, Gold & Silver sponsorship, on show sponsorship, Carrier bags and Name badges sponsorship, Breakfast meeting and cocktail party sponsorship.

To find out more please contact us on:

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